

APPROVED RENTAL RATES FOR CATEGORY I

PREMIUM INTERNATIONAL AIRPORTS

APPENDIX I

(I) MMIA

(I) ABUJA

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	PROCESSING FEE (₦)
A	OFFICES		
i	Airline Office	60,000	500,000
ii	Banks	60,000	1,000,000
iii	ATM	60,000	500,000
iv	Airline (Ticket/checking Counter	35,000	300,000
v	Other Offices	60,000	500,000
B	VIP LOUNGE	45,000	750,000
C	CATERING		
i	Restaurants	40,000	500,000
ii	Snacks Bar	40,000	400,000
D	SHOPS		
i	Duty Free Shop	55,000	1,000,000
li	Bureau De Change	55,000	850,000
lii	Pharmacy	55,000	500,000
lv	Business Centre	55,000	500,000
v	Bookshop	55,000	500,000
E	CUBICLE/TABLE SPACE		
i	Car Rentals	55,000	500,000
ii	Hotel Reservation	55,000	500,000
iii	Off shore Real Estate Marketing	55,000	750,000
iv	Smoothes	55,000	500,000
V	Bookstand/Confectionary	55,000	400,000
VI	Others	55,000	500,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

APPROVED RENTAL RATES FOR CATEGORY II

OTHER INTERNATIONAL AIRPORTS

APPENDIX II

(I) PORT-HARCOURT

(II) KANO

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	PROCESSING FEE (₦)
A	OFFICES		
i	Airline Office	55,000	400,000
ii	Banks	55,000	500,000
iii	ATM	55,000	400,000
iv	Airline (Ticket/checking Counter	30,000	300,000
v	Other Offices	55,000	300,000
B	VIP LOUNGE	45,000	500,000
C	CATERING		
i	Restaurants	35,000	400,000
ii	Snacks Bar	35,000	300,000
D	SHOPS		
i	Duty Free Shop	50,000	800,000
li	Bureau De Change	50,000	750,000
lii	Pharmacy	50,000	500,000
lv	Business Centre	50,000	400,000
v	Bookshop	50,000	400,000
E	CUBICLE/TABLE SPACE		
i	Car Rentals	50,000	500,000
ii	Hotel Reservation	50,000	500,000
iii	Off shore Real Estate Marketing	50,000	500,000
iv	Smoothes	50,000	500,000
v	Bookstand/Confectionary	50,000	350,000
vi	Others	50,000	500,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

APPROVED RENTAL RATES FOR CATEGORY III

PREMIUM DOMESTIC AIRPORTS

APPENDIX III

- (I) MMIA DOMESTIC/GENERAL AVIATION TERMINAL
- (II) ABUJA DOMESTIC
- (III) KANO DOMESTIC
- (IV) PORT-HARCOURT

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	PROCESSING FEE (₦)
A	OFFICES		
i	Airline Office	50,000	250,000
ii	Banks	50,000	250,000
iii	ATM	50,000	250,000
iv	Airline (Ticket/checking Counter	20,000	250,000
v	Other Offices	50,000	250,000
B	VIP LOUNGE	45,000	300,000
C	CATERING		
i	Restaurants	27,000	300,000
ii	Snacks Bar	27,000	250,000
D	SHOPS		
i	Duty Free Shop	N/A	N/A
ii	Bureau De Change	45,000	300,000
iii	Pharmacy	45,000	300,000
iv	Business Centre	45,000	300,000
v	Bookshop	45,000	300,000
E	CUBICLE/TABLE SPACE		
i	Car Rentals	45,000	300,000
ii	Hotel Reservation	45,000	300,000
iii	Off shore Real Estate Marketing	45,000	300,000
iv	Smoothies	45,000	300,000
v	Bookstand/Confectionary	45,000	300,000
vi	Others	45,000	300,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

A single Processing Fee of ₦300,000 is charged when there are two (2) ATM spaces allocated to the same bank.

APPROVED RENTAL RATES FOR CATEGORY IV

PREMIUM SECONDARY AIRPORT

APPENDIX IV

- (I) ENUGU
- (II) BENIN
- (III) OWERRI
- (IV) KADUNA
- (V) CALABAR
- (VI) YOLA

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	PROCESSING FEE (₦)
A	OFFICES		
i	Airline Office	20,000	125,000
ii	Banks	30,000	250,000
iii	ATM	30,000	125,000
iv	Airline (Ticket/checking Counter	20,000	125,000
v	Other Offices	20,000	125,000
B	VIP LOUNGE	30,000	250,000
C	CATERING		
i	Restaurants	20,000	150,000
ii	Snacks Bar	20,000	125,000
D	SHOPS		
i	Duty Free Shop	N/A	N/A
ii	Bureau De Change	20,000	250,000
iii	Pharmacy	20,000	250,000
iv	Business Centre	20,000	150,000
v	Bookshop	20,000	150,000
E	CUBICLE/TABLE SPACE		
i	Car Rentals	20,000	150,000
ii	Hotel Reservation	20,000	150,000
iii	Off shore Real Estate Marketing	20,000	300,000
iv	Smoothies	20,000	150,000
V	Bookstand/Confectionary	20,000	150,000
VI	Others	20,000	150,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

APPROVED RENTAL RATES FOR CATEGORY V

APPENDIX V

ALL OTHER AIRPORTS

- (I) ILORIN
- (II) JOS
- (III) MAIDUGURI
- (IV) IBADAN
- (V) SOKOTO
- (VI) AKURE
- (VII) KATSINA
- (VIII) MINNA
- (IX) MAKURDI
- (X) ZARIA

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	PROCESSING FEE (₦)
A	OFFICES		
i	Airline Office	12,000	120,000
ii	Banks	12,000	250,000
iii	ATM	12,000	120,000
iv	Airline (Ticket/checking Counter)	10,000	120,000
v	Other Offices	12,000	120,000
B	VIP LOUNGE	12,000	200,000
C	CATERING		
i	Restaurants	5,000	150,000
ii	Snacks Bar	5,000	120,000
D	SHOPS		
i	Duty Free Shop	N/A	N/A
ii	Bureau De Change	5,000	250,000
iii	Pharmacy	5,000	250,000
iv	Business Centre	5,000	150,000
v	Bookshop	5,000	150,000
E	CUBICLE/TABLE SPACE		
i	Car Rentals	5,000	150,000
ii	Hotel Reservation	5,000	150,000
iii	Off shore Real Estate Marketing	5,000	300,000
iv	Smoothes	5,000	150,000
v	Bookstand/Confectionary	5,000	120,000
vi	Others	5,000	150,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

TARIFF ON FACILITY MANAGEMENT FEE

CATEGORY	NAME OF AIRPORT	ATM	BANKS	BDC	OFFSHORE REAL ESTATE	TOURISM/ FITNESS SERVICES	OTHERS
A (Premium International Airports)	MMIA	3,000,000	5,000,000	3,000,000	3,000,000	1,500,000	5%-20% of Business Turnover depending on type of business, location and level of patronage.
	ABUJA	3,000,000	5,000,000	3,000,000	3,000,000	1,500,000	
B (Other International Airports)	PORT HARCOURT	3,000,000	5,000,000	3,000,000	3,000,000	1,500,000	
	KANO	3,000,000	5,000,000	3,000,000	3,000,000	1,500,000	
C (Premium Domestic Airports)	MMIA (GAT)	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	ABUJA DOMESTIC	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	KANO DOMESTIC	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	PORT HARCOURT	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
D (Premium Secondary Airports)	ENUGU	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	BENIN	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	OWERRI	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	KADUNA	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	CALABAR	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	YOLA	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
E (All Other Airports)	ILORIN	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	JOS	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	MAIDUGURI	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	IBADAN	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	SOKOTO	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	AKURE	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	KATSINA	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	MINNA	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	MAKURDI	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	
	ZARIA	3,000,000	5,000,000	2,000,000	2,000,000	1,200,000	

RENTAL RATES BASED ON 50% DISCOUNT
KANO INTERNATIONAL AIRPORT

RETAIL FACILITY		CURRENT RENTAL RATE (₦/m ² /annum)	RENTAL RATE FOR BUSINESSES WITHIN THE TERMINAL BUILDING BASED ON 50% DISCOUNT (₦)	RENTAL RATE FOR BUSINESSES OUTSIDE THE TERMINAL BUILDING BASED ON 75% DISCOUNT (₦)
A	OFFICES			
i	Airline Office	55,000	27,500	13,750
ii	Banks	55,000	27,500	13,750
iii	ATM	55,000	27,500	13,750
iv	Airline (Ticket/checking Counter	30,000	15,000	7,500
v	Other Offices	55,000	27,500	13,750
B	VIP LOUNGE	45,000	22,500	11,250
C	CATERING			
i	Restaurants	35,000	17,500	8,750
ii	Snacks Bar	35,000	17,500	8,750
D	SHOPS			
i	Duty Free Shop	50,000	25,000	12,500
li	Bureau De Change	50,000	25,000	12,500
lii	Pharmacy	50,000	25,000	12,500
lv	Business Centre	50,000	25,000	12,500
v	Bookshop	50,000	25,000	12,500
E	CUBICLE/TABLE SPACE			
i	Car Rentals	50,000	25,000	12,500
ii	Hotel Reservation	50,000	25,000	12,500
iii	Off shore Real Estate Marketing	50,000	25,000	12,500
iv	Smoothes	50,000	25,000	12,500
V	Bookstand/Confectionary	50,000	25,000	12,500
VI	Others	50,000	25,000	12,500

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

RENTAL RATES BASED ON 50% DISCOUNT**KANO DOMESTIC AIRPORT**

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	RENTAL RATE FOR BUSINESSES WITHIN THE TERMINAL BUILDING BASED ON 50% DISCOUNT (₦)	RENTAL RATE FOR BUSINESSES OUTSIDE THE TERMINAL BUILDING BASED ON 75% DISCOUNT (₦)
A	OFFICES			
i	Airline Office	50,000	25,000	12,500
ii	Banks	50,000	25,000	12,500
iii	ATM	50,000	25,000	12,500
iv	Airline (Ticket/checking Counter	20,000	10,00	5,000
v	Other Offices	50,000	25,000	12,500
B	VIP LOUNGE	45,000	22,500	12,500
C	CATERING			
i	Restaurants	27,000	13,500	6,750
ii	Snacks Bar	27,000	13,500	6,750
D	SHOPS			
i	Duty Free Shop	N/A	N/A	N/A
ii	Bureau De Change	45,000	22,500	11,250
iii	Pharmacy	45,000	22,500	11,250
iv	Business Centre	45,000	22,500	11,250
v	Bookshop	45,000	22,500	11,250
E	CUBICLE/TABLE SPACE			
i	Car Rentals	45,000	22,500	11,250
ii	Hotel Reservation	45,000	22,500	11,250
iii	Off shore Real Estate Marketing	45,000	22,500	11,250
iv	Smoothes	45,000	22,500	11,250
V	Bookstand/Confectionary	45,000	22,500	11,250
VI	Others	45,000	22,500	11,250

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

RENTAL RATES BASED ON 50% DISCOUNT**MAIDUGURI AIRPORT**

RETAIL FACILITY		CURRENT RENTAL RATE (₦/m ² /annum)	RENTAL RATE FOR BUSINESSES WITHIN THE TERMINAL BUILDING BASED ON 50% DISCOUNT (₦)	RENTAL RATE FOR BUSINESSES OUTSIDE THE TERMINAL BUILDING BASED ON 75% DISCOUNT (₦)
A	OFFICES			
i	Airline Office	12,000	6,000	3,000
ii	Banks	12,000	6,000	3,000
iii	ATM	12,000	6,000	3,000
iv	Airline (Ticket/checking Counter	10,000	5,000	2,500
v	Other Offices	12,000	6,000	3,000
B	VIP LOUNGE	12,000	6,000	3,000
C	CATERING			
i	Restaurants	5,000	2,500	1,250
ii	Snacks Bar	5,000	2,500	1,250
D	SHOPS			
i	Duty Free Shop	N/A	N/A	N/A
ii	Bureau De Change	5,000	2,500	1,250
iii	Pharmacy	5,000	2,500	1,250
iv	Business Centre	5,000	2,500	1,250
v	Bookshop	5,000	2,500	1,250
E	CUBICLE/TABLE SPACE			
i	Car Rentals	5,000	2,500	1,250
ii	Hotel Reservation	5,000	2,500	1,250
iii	Off shore Real Estate Marketing	5,000	2,500	1,250
iv	Smoothies	5,000	2,500	1,250
V	Bookstand/Confectionary	5,000	2,500	1,250
VI	Others	5,000	2,500	1,250

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

RENTAL RATES BASED ON 50% DISCOUNT**YOLA AIRPORT**

RETAIL FACILITY		RENTAL RATE (₦/m ² /annum)	RENTAL RATE FOR BUSINESSES WITHIN THE TERMINAL BUILDING BASED ON 50% DISCOUNT (₦)	RENTAL RATE FOR BUSINESSES OUTSIDE THE TERMINAL BUILDING BASED ON 75% DISCOUNT (₦)
A	OFFICES			
i	Airline Office	20,000	10,000	5,000
ii	Banks	30,000	15,000	7,500
iii	ATM	30,000	15,000	7,500
iv	Airline (Ticket/checking Counter	20,000	10,000	5,000
v	Other Offices	20,000	10,000	5,000
B	VIP LOUNGE	30,000	15,000	7,500
C	CATERING			
i	Restaurants	20,000	10,000	5,000
ii	Snacks Bar	20,000	10,000	5,000
D	SHOPS			
i	Duty Free Shop	N/A	N/A	N/A
ii	Bureau De Change	20,000	10,000	5,000
iii	Pharmacy	20,000	10,000	5,000
iv	Business Centre	20,000	10,000	5,000
v	Bookshop	20,000	10,000	5,000
E	CUBICLE/TABLE SPACE			
i	Car Rentals	20,000	10,000	5,000
ii	Hotel Reservation	20,000	10,000	5,000
iii	Off shore Real Estate Marketing	20,000	10,000	5,000
iv	Smoothies	20,000	10,000	5,000
v	Bookstand/Confectionary	20,000	10,000	5,000
vi	Others	20,000	10,000	5,000

N.B. The above rates are for built up facilities. Where ordinary space is provided, the rental period has extended duration to compensate for the cost of construction of the space.

**TARIFF FOR TICKETING / CHECK-IN COUNTERS AT GAT
NAIA AND MMIA**

NO OF TICKETING/CHECK-IN COUNTER	RENTAL RATE (₦)
1	₦120,000
2	₦180,000
3	₦240,000
4	₦300,000
5	₦360,000
6	₦420,000
7	₦480,000
8	₦540,000
9	₦600,000
10	₦660,000

PROPOSED RENTAL RATES BASED ON 50% DISCOUNT FOR BENIN AND CALABAR

AIRPORT

BENIN

CALABAR

RETAIL FACILITY		CURRENT RENTAL RATE (₦/m ² /annum)	PROPOSED RENTAL RATE (₦/m ² /annum) Based on 50% Discount	PROCESSING FEE (₦)
A	OFFICES			
i	Airline Office	20,000	10,000	125,000
ii	Banks	30,000	15,000	250,000
iii	ATM	30,000	15,000	125,000
iv	Airline (Ticket/checking Counter	20,000	10,000	125,000
v	Other Offices	20,000	10,000	125,000
B	VIP LOUNGE	30,000	15,000	250,000
C	CATERING			
i	Restaurants	20,000	10,000	150,000
ii	Snacks Bar	20,000	10,000	125,000
D	SHOPS			
i	Duty Free Shop	N/A		N/A
ii	Bureau De Change	20,000	10,000	250,000
lii	Pharmacy	20,000	10,000	250,000
lv	Business Centre	20,000	10,000	150,000
v	Bookshop	20,000	10,000	150,000
E	CUBICLE/TABLE SPACE			
i	Car Rentals	20,000	10,000	150,000
ii	Hotel Reservation	20,000	10,000	150,000
iii	Off shore Real Estate Marketing	20,000	10,000	300,000
iv	Smoothes	20,000	10,000	150,000
V	Bookstand/Confectionary	20,000	10,000	150,000
VI	Others	20,000	10,000	150,000

RECOMMENDED FACILITY MANAGEMENT FEE FOR AIRPORTS

Major Facility Managers in MMIA

S/N	NAME	OLD FACILITY MANAGEMENT FEE PRIOR REMODELLING	AVERAGE AVITECH FACILITY MANAGEMENT FOR OCT - DEC 2013	RECOMMENDED MONTHLY
1	ABIBIZ	417,000.00	N/A	750,000.00
2	MAMA PUT	100,000.00	295,000.00	250,000.00
3	THINGS REMEMBERED	350,000.00	N/A	750,000.00
4	FRANSYL	600,000.00	N/A	750,000.00
5	EDDY BURGER	600,000.00	N/A	750,000.00
6	KOCHKA	N/A		750,000.00

Major Facility Managers in GAT

S/N	NAME	OLD FACILITY MANAGEMENT FEE PRIOR REMODELLING	AVERAGE AVITECH FACILITY MANAGEMENT FOR SEPT - DEC 2013	RECOMMENDED MONTHLY
1	THINGS REMEMBERED (upstairs)	-	809,000.00	750,000.00
2	“ “ (downstairs)	-		500,000.00
3	DOUBLE FOUR	-	535,000.00	750,000.00

Recommended Monthly Facility Management Fee for MMA, ABUJA and Port-Harcourt

S/N	BUSINESS TYPE	INTERNATIONAL TERMINALS	LOCAL TERMINALS
1	Merchandising	100,000.00	75,000.00
2	Restaurants	600,000.00	450,000.00
3	Beverages/Snacks bar Cat. I	150,000.00	100,000.00
4	Beverages/Snacks bar Cat. II	100,000.00	75,000.00
5	Telecoms/Accessories	125,000.00	125,000.00
6	Boutiques/Clothing/Arts	100,000.00	75,000.00
7	Travels & Tourism	125,000.00	100,000.00
8	Health & Wellness	125,000.00	75,000.00
9	Business Centres/Bookshops/Photography	100,000.00	75,000.00
10	Others	100,000.00	75,000.00

BASED ON 50%

- I. ENUGU
- II. BENIN
- III. OWERRI
- IV. KADUNA
- V. CALABAR
- VI. YOLA

S/N	BUSINESS TYPE	INTERNATIONAL TERMINALS	LOCAL TERMINALS
1	Merchandising		37,500.00
2	Restaurant		100,000.00
3	Beverages Snacks Bar cat. I		50,000.00
4	Beverages Snacks Bar cat. II		37,500.00
5	Telecoms / Accessories		50,000.00
6	Boutiques / Clothing / Arts		37,500.00
7	Travels & Tourism		50,000.00
8	Health & Wellness		37,500.00
9	Business Centres / Bookshops / Photography		37,500.00
10	Others		37,500.00

BASED ON 25%

- (I) ILORIN
- (II) JOS
- (III) MAIDUGURI
- (IV) IBADAN
- (V) SOKOTO
- (VI) AKURE
- (VII) KATSINA
- (VIII) MINNA
- (IX) MAKURDI
- (X) ZARIA

S/N	BUSINESS TYPE	INTERNATIONAL TERMINALS	LOCAL TERMINALS
1	Merchandising		18,750.00
2	Restaurant		50,000.00
3	Beverages Snacks Bar cat. I		25,000.00
4	Beverages Snacks Bar cat. II		18,750.00
5	Telecoms / Accessories		25,000.00
6	Boutiques / Clothing / Arts		18,750.00
7	Travels & Tourism		25,000.00
8	Health & Wellness		18,750.00
9	Business Centres / Bookshops / Photography		18,750.00
10	Others		18,750.00

VIP LOUNGES

S/N	AIRPORTS	INTERNATIONAL TERMINALS	LOCAL TERMINALS
1	MMIA, NAIA, PHIA (Int) Cat I	10,000,000.00	5,000,000.00
2	MMIA, NAIA, PHIA (Int) Cat II	5,000,000.00	2,500,000.00
3	Kano, Enugu, Benin, Owerri, Calabar	2,500,000	2,500,000
4	Yola, Kaduna, Ilorin, Jos, Ibadan, Maiduguri, Sokoto, Akure, Katsina, Minna, Makurdi, Zaria		1,250,000.00